

Vantagepoint

Accounting and Financial Management

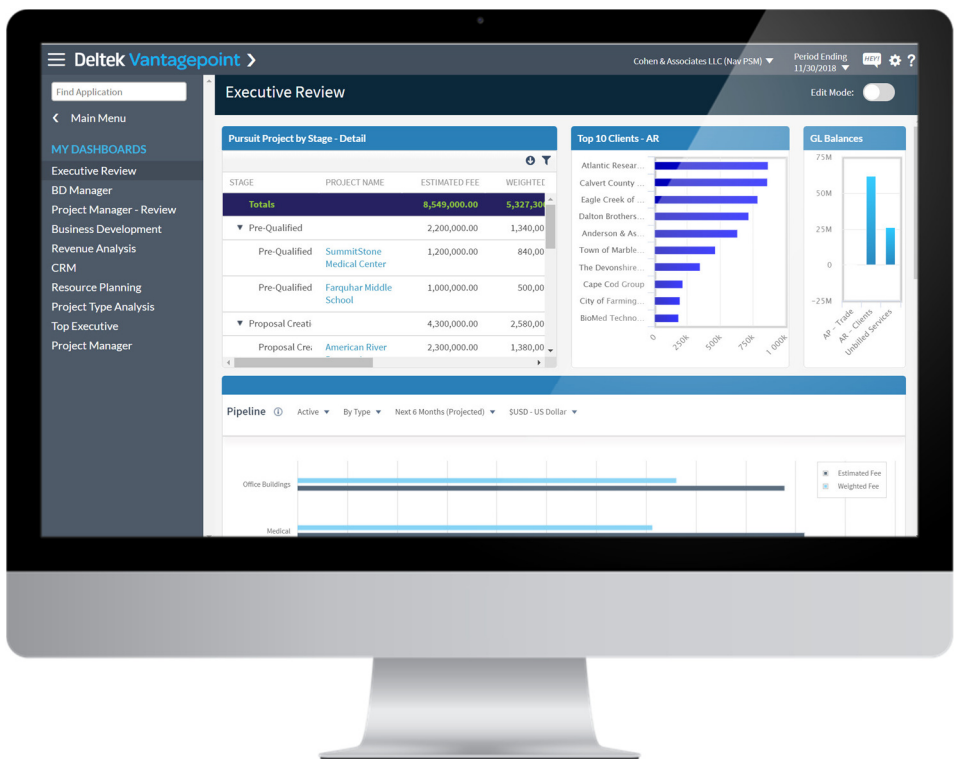
Sophisticated project-focused financial management

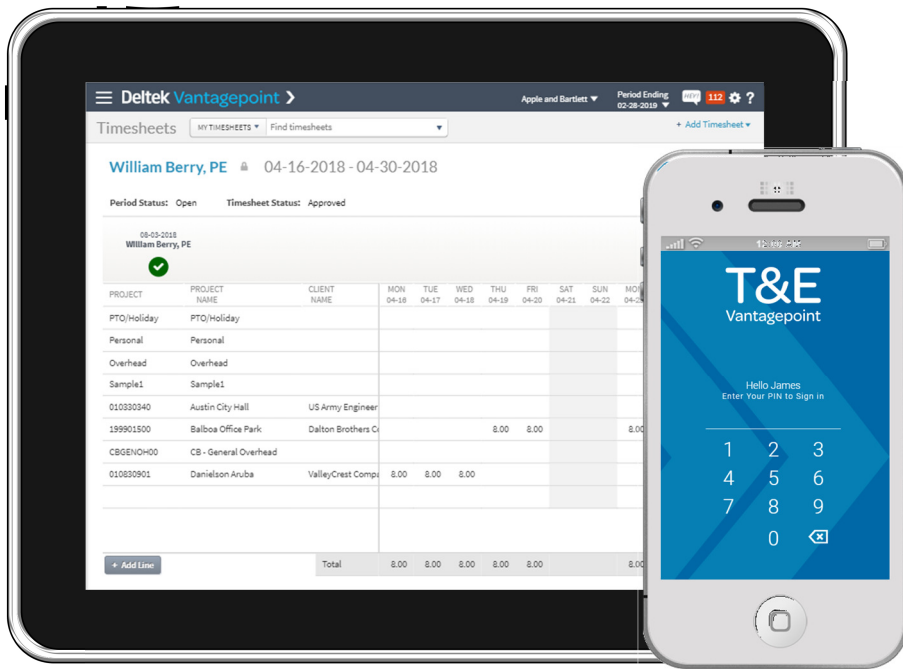
Vantagepoint provides a comprehensive accounting and financial management solution to help your company manage every aspect of fiscal performance. Automate approvals and streamline accounts payable; speed up your month-end close; and manage accounts receivable with ease. Quickly capture time and expenses; improve data integrity; expedite financial management; and deliver deeper visibility into the financial health of your company.

View, analyze, and report your financial data by project, division, location, or company-wide to gain complete perspective of your financial performance. React quickly to correct issues and accommodate market challenges before they have a material impact on profitability.

Financial Management with the Depth and Flexibility to Meet Your Needs

- Provide your teams with intuitive timesheets and expense reports; make it easy to capture accurate information
- Get paid faster with interactive billing tools combined with robust accounts receivable management
- Deliver accurate and reliable project financials to your PMs faster than ever
- Monitor Key Performance Indicators, such as utilization, project margins, average hourly rates, and more
- Automate repetitive accounting process with a powerful workflow engine



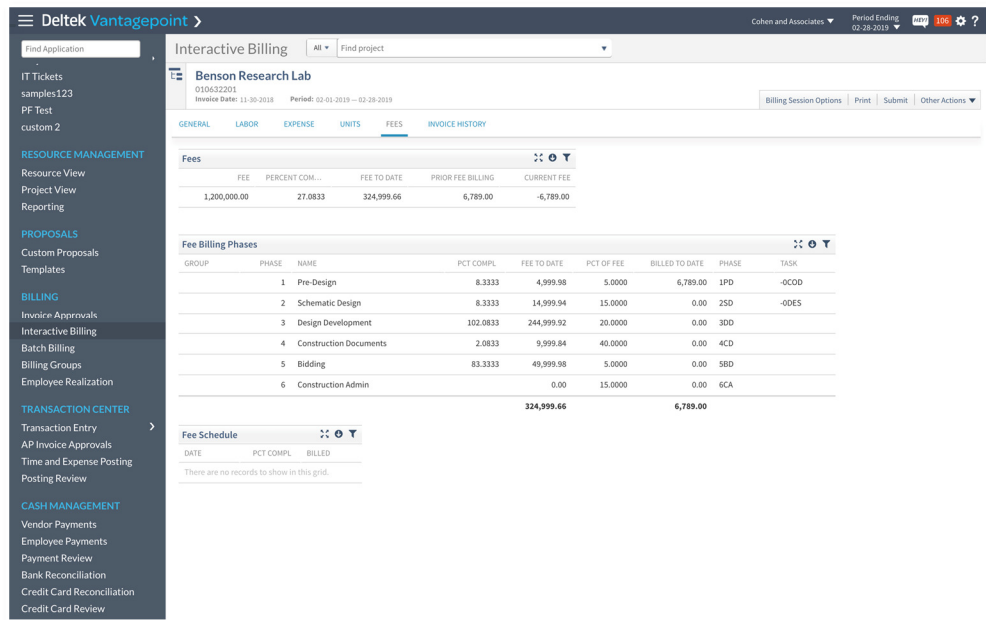


Gain Control of Project Costs

- Easily track time and expenses anytime, anywhere, and on any device
- Intuitive project selection and expense codes improve data integrity and minimize errors
- Automate timesheet and expense report approvals with easy-to-use workflows
- Manage project costs in real-time with accurate and faster allocation of actual expenditures

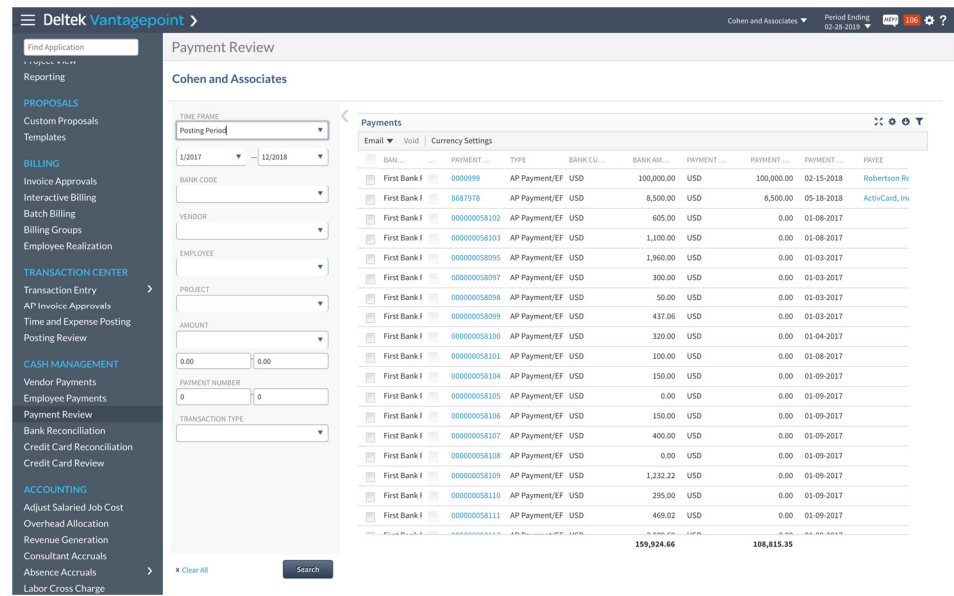
Create Accurate Invoices the First Time, Every Time

- Review and determine the transactions to include on an invoice
- Hold, delete, write-off, and transfer labor, expense, and unit transactions as needed
- Update the percent complete and modify the invoice format before generating a final invoice
- Leverage batch billing options to speed up your invoicing process or work project-by-project



In-Depth Reporting with a Dynamic General Ledger and Sub-Ledgers

- Flexible posting options let you stay in control, post in batches or by individual transaction
- Automate approval of vendor invoices with electronic approvals and gain efficiencies throughout the payment process
- Easily select and schedule vendor payments for processing and confidently stay in control of cash flow
- Invoice faster and monitor payment status to improve cash flow



Deltek Vantagepoint

Cohen & Associates LLC (Nav PSM) Period Ending 11/30/2016

Reporting Planned v. Actual by Employee

Forecast Range: 12 months beginning July 2017

CAPACITY	TOP PROJECT NAME	RANGE AVAILABLE HOURS	RANGE ETC HOURS	RANGE PLANNED HOURS	2017 07/31	2017 08/31	2017 09/30	2017 10/31	2017 11/30	2017 12/31	2017 01
▼ Steph Rusner		2,072	0	314							
▶ DG Enterprises Nashville Office	DG Enterprises Nashville Office										
▼ DG Enterprises London	DG Enterprises London										
Actuals											
Planned					8	10	8	9	9	6	
Scheduled %					5%	5%	5%	5%	5%	4%	
Utilization %					5%	5%	5%	5%	5%	4%	
▶ DG Enterprises Dallas	DG Enterprises Dallas										
▶ DG Enterprises - Aruba Office	DG Enterprises - Aruba Office										
▼ Cindy Snow		2,072	0	0							
▶ DG Enterprises DC Office	DG Enterprises DC Office										
▼ Benson Research Lab.01	Benson Research Lab.01										
Actuals											
Planned					12	14	12	13	246	256	
Scheduled %					8%	8%	7%	7%	140%	152%	

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Accelerate Month-End Reporting

- Set up a variety of recurring journal entries to speed up the monthly and annual close process
- Monitor KPIs, such as utilization, project margins, average hourly rates, and more
- Spend less time correcting errors and chasing late submissions with accurate electronic timesheets and expense reports
- Create and share in-depth reports by slicing and dicing your financial data with a dynamic reporting engine

Manage Profitability with Project and GL Budgeting

- Filter and drill down to gain a deeper understanding of reports and project P&Ls
- View and analyze budget vs. actual performance by project, division, location, or company-wide
- Spot and respond to issues and challenges faster by monitoring individual or groupings of accounts
- Configure the organizational set-up to align with the unique structure of your business

The screenshot displays the 'General Ledger Budget' interface in Deltek Vantagepoint. The left sidebar shows a navigation menu with categories like Revenue Generation, Consultant Accruals, Absence Accruals, Labor Cross Charge, Gains and Losses, Form 1099 Processing, GENERAL LEDGER, PAYROLL, UTILITIES, and SETTINGS. The main area shows a table titled 'Cohen Budget' for 'Cohen and Associates'. The table has columns for 'ACCOUNT NAME', 'ANNUAL', and 12 monthly columns (1-12). The data is organized by account type, including 'Billed Labor Revenue', 'Unbilled Revenue', 'Reimb Consultant Revenue', 'Reimb Expense Revenue', 'Other Revenue', 'Interest Revenue', 'Sales and Use Tax', 'Structural Consultant', 'Mechanical Consultant', 'Electrical Consultant', 'Civil & Landscape Consu', 'Other Consultants', 'Travel/Meals & Lodging', 'Reproductions', 'Models/Renderings/Pho', 'Long Distance Telephon', 'Direct Labor-Principals', 'Direct Labor-Employees', 'Mechanical Consultant', 'Electrical Consultant', and 'Other Consultants'.

ACCOUNT NAME	ANNUAL	1	2	3	4	5	6	7	8	9	10	11	12	REF...
040100 Billed Labor Revenue	1,018,224	84,852	84,852	84,852	84,852	84,852	84,852	84,852	84,852	84,852	84,852	84,852	84,852	
040200 Unbilled Revenue	74,784	6,232	6,232	6,232	6,232	6,232	6,232	6,232	6,232	6,232	6,232	6,232	6,232	
042100 Reimb Consultant Revenue	75,872	6,323	6,323	6,323	6,323	6,323	6,323	6,323	6,323	6,323	6,323	6,323	6,323	
042200 Reimb Expense Revenue	20,085	1,674	1,674	1,674	1,674	1,674	1,674	1,674	1,674	1,674	1,674	1,674	1,674	
042500 Other Revenue	1,068	89	89	89	89	89	89	89	89	89	89	89	89	
043100 Interest Revenue	210,108	17,509	17,509	17,509	17,509	17,509	17,509	17,509	17,509	17,509	17,509	17,509	17,509	
043200 Sales and Use Tax	50,900	4,242	4,242	4,242	4,242	4,242	4,242	4,242	4,242	4,242	4,242	4,242	4,242	
051100 Structural Consultant	63,396	5,283	5,283	5,283	5,283	5,283	5,283	5,283	5,283	5,283	5,283	5,283	5,283	
051200 Mechanical Consultant	65,880	5,490	5,490	5,490	5,490	5,490	5,490	5,490	5,490	5,490	5,490	5,490	5,490	
051300 Electrical Consultant	49,860	4,155	4,155	4,155	4,155	4,155	4,155	4,155	4,155	4,155	4,155	4,155	4,155	
051400 Civil & Landscape Consu	26,712	2,226	2,226	2,226	2,226	2,226	2,226	2,226	2,226	2,226	2,226	2,226	2,226	
051500 Other Consultants	23,745	1,979	1,979	1,979	1,979	1,979	1,979	1,979	1,979	1,979	1,979	1,979	1,979	
052100 Travel/Meals & Lodging	40,956	3,413	3,413	3,413	3,413	3,413	3,413	3,413	3,413	3,413	3,413	3,413	3,413	
052200 Reproductions	10,250	854	854	854	854	854	854	854	854	854	854	854	854	
052300 Models/Renderings/Pho	1,068	89	89	89	89	89	89	89	89	89	89	89	89	
052400 Long Distance Telephon	1,025	85	85	85	85	85	85	85	85	85	85	85	85	
060100 Direct Labor-Principals	137,112	11,426	11,426	11,426	11,426	11,426	11,426	11,426	11,426	11,426	11,426	11,426	11,426	
060200 Direct Labor-Employees	205,325	17,110	17,110	17,110	17,110	17,110	17,110	17,110	17,110	17,110	17,110	17,110	17,110	
061200 Mechanical Consultant	74,986	6,249	6,249	6,249	6,249	6,249	6,249	6,249	6,249	6,249	6,249	6,249	6,249	
061300 Electrical Consultant	9,624	802	802	802	802	802	802	802	802	802	802	802	802	
061500 Other Consultants	63,070	5,256	5,256	5,256	5,256	5,256	5,256	5,256	5,256	5,256	5,256	5,256	5,256	

Take Accounting and Financial Management to the Next Level

- Automate repetitive processes with intuitive workflows and gain efficiency throughout the accounting cycle
- Leverage a powerful approval engine to streamline approval of vendor invoices, timesheets, and expense reports
- Create dashboards to help supplement period reports and allow stakeholders to access the up-to-the-minute information they need to make strategic decisions
- Allow project managers to easily review and approve client invoices electronically and actively manage accounts receivable

Have a question? Get in touch!

Learn how Deltek Vantagepoint helps companies achieve financial success in project-focused industries.

Visit fullsailpartners.com/reach or contact us today at info@fullsailpartners.com and schedule a demonstration. 888.552.5535