

# Vantagepoint Project Management

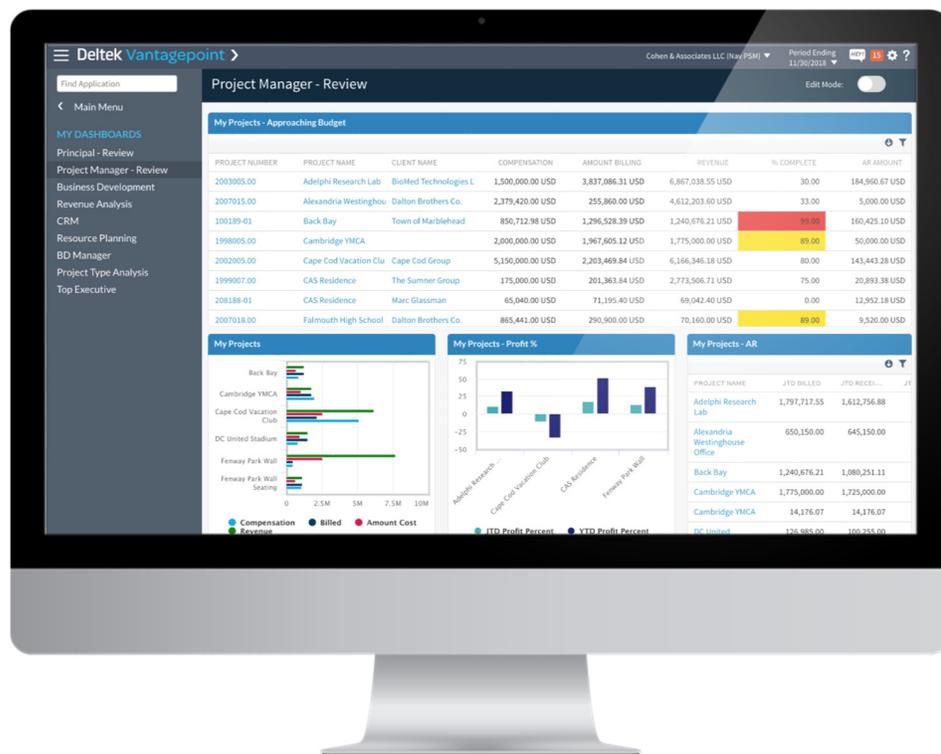
Equip your teams with a tool they will want to use!

Vantagepoint delivers complete visibility into every aspect of your project in one central projects hub from initial pursuit through closeout. With Vantagepoint, you can monitor project performance to avoid schedule and cost overruns; identify potential risks and make adjustments; collaborate across the entire project team; expedite invoices and deliver successful projects.

Vantagepoint puts your projects at the center of your business while providing your users with a simple, intuitive user experience. Get the right information in front of the right people and react quickly to correct issues and accommodate project challenges before they have a material impact on project profitability.

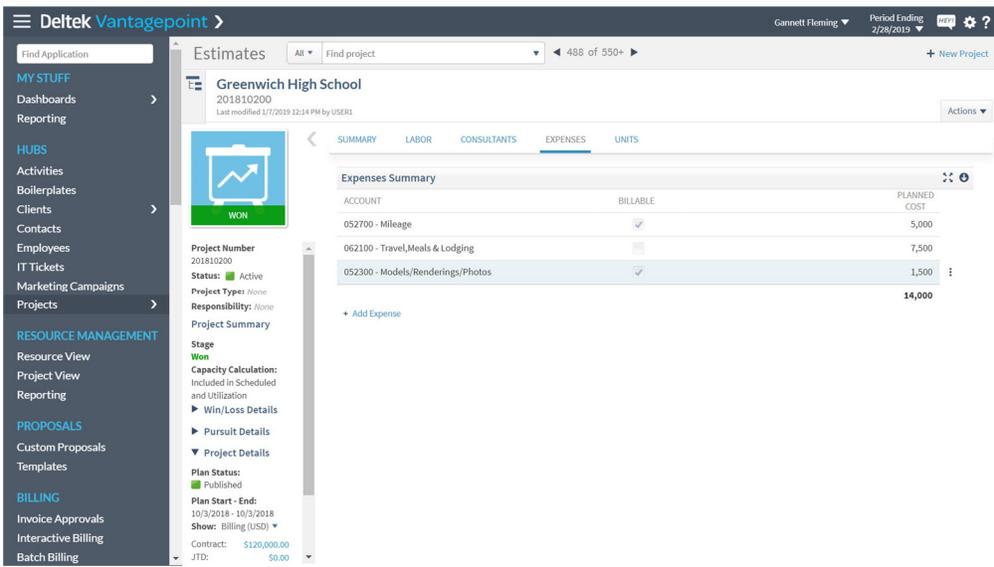
## Deliver More Successful Results with Each and Every Project

- Manage the full project or engagement from pursuit through closeout with complete visibility in one place
- Select the right people for the right projects based on availability, skills and experience to minimize burnout and deliver successful results
- Get paid faster with interactive billing tools combined with robust accounts receivable management
- Monitor project performance, including financials, client satisfaction and staff performance
- Collaborate with your project teams through conversations, tasks, shared files and events to ensure you are delivering projects on time and on budget



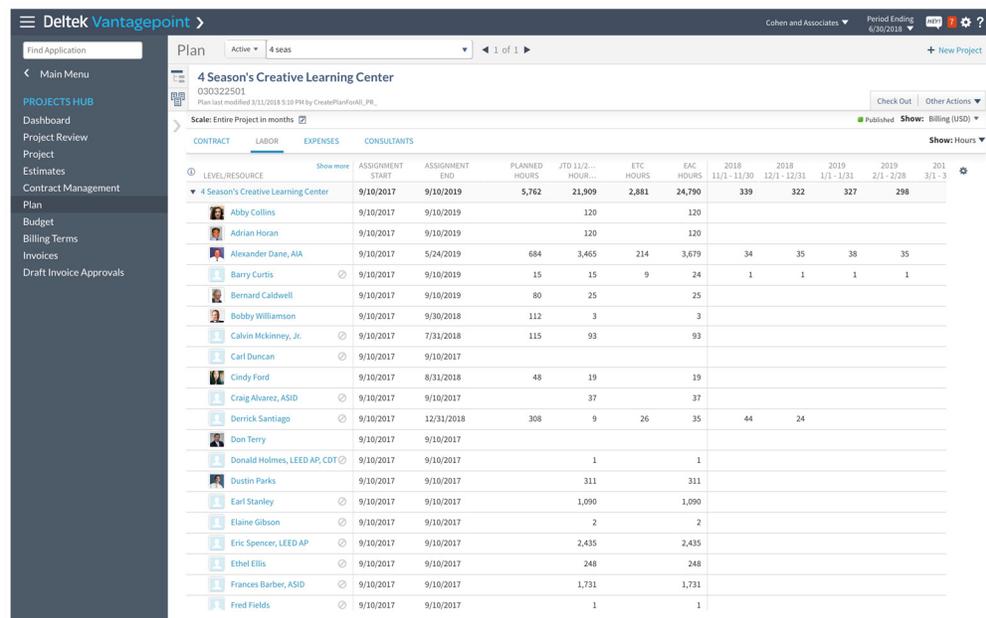
## Create Quick, Accurate Estimates

- Draw on historical client information and project details to create informed estimates
- Easily generate high level estimates without having to create a detailed plan
- Build service estimates for labor, expenses, consultants and units to deliver accurate estimates faster



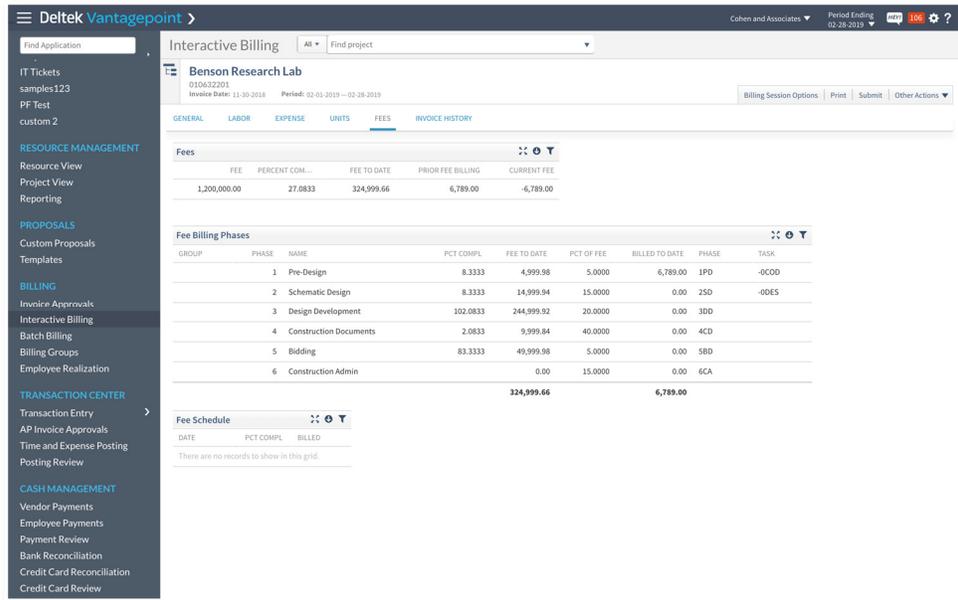
## Develop Detailed Project Plans

- Plan hours and costs down to the employee or generic resource level and summarize at all levels of the project structure
- Add planned hours to timesheets to improve accuracy and increase efficiency
- Create project budgets by activity code and expense account for more accurate forecasts and greater accountability
- Monitor planned vs. actual hours and costs to keep projects on track and adjust as needed



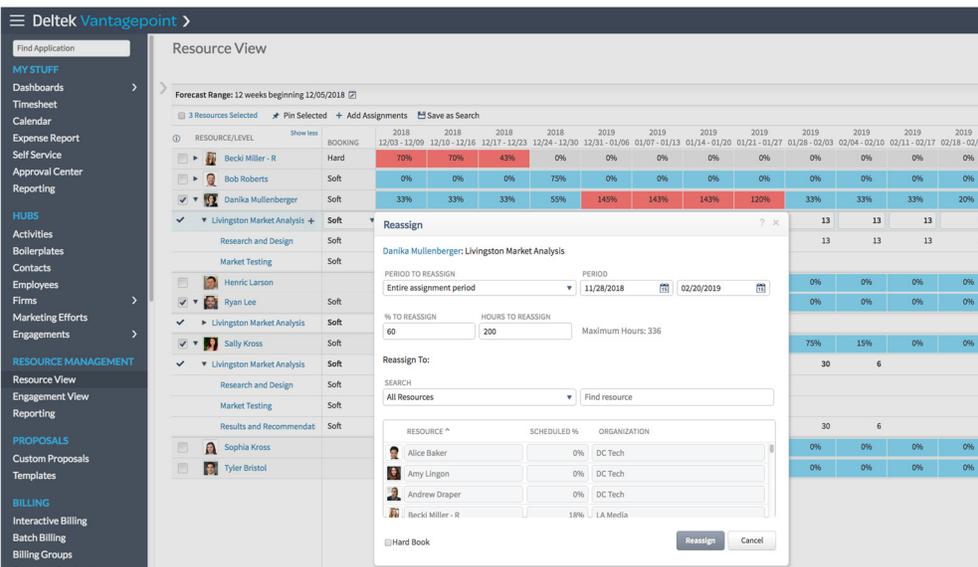
## Manage Project Financials and Expedite Invoicing

- Create accountability by enabling PMs to manage and collect outstanding balances
- Expedite invoice review with dynamic workflows and electronic approvals that allow your teams to comment on and edit invoices
- Easily capture time and expenses faster with anytime, anywhere access to an intuitive interface
- Timely and accurate project financials empower project managers to understand their project status, identify potential risks and plan ahead



## Proactive Resource Management

- Identify overburdened and underutilized resources with color-coding for instant visualization
- Quickly adjust to project demands with reassignment and rescheduling of resources in a few clicks
- Identify resource gaps, skills gaps and future resource needs
- Keep teams informed of projects assignments with alerts and notifications



## Track, Manage, and Monitor Every Aspect of the Project in One Place

- Avoid cost and schedule overruns by managing contracts and tracking team progress toward deliverables
- Use 'Hey Deltek' to help you locate the information you need faster
- Keep key information (project status, milestones, day-to-day activities, and other external files) at your fingertips and build stronger relationships with clients
- Leverage system alerts to notify PMs of potential risks and make adjustments to meet client demands

**Reporting** Planned v. Actual by Employee

Forecast Range: 12 months beginning July 2017

| CAPACITY                          | TOP PROJECT NAME                | RANGE AVAILABLE HOURS | RANGE ETC HOURS | RANGE PLANNED HOURS | 2017 07/01 - 07/31 | 2017 08/01 - 08/31 | 2017 09/01 - 09/30 | 2017 10/01 - 10/31 | 2017 11/01 - 11/30 | 2017 12/01 - 12/31 | 01 |
|-----------------------------------|---------------------------------|-----------------------|-----------------|---------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----|
| ▼ Steph Rusner                    |                                 | 2,072                 | 0               | 314                 |                    |                    |                    |                    |                    |                    |    |
| ▶ DG Enterprises Nashville Office | DG Enterprises Nashville Office |                       |                 |                     |                    |                    |                    |                    |                    |                    |    |
| ▶ DG Enterprises London           | DG Enterprises London           |                       |                 |                     |                    |                    |                    |                    |                    |                    |    |
| <b>Actuals</b>                    |                                 |                       |                 |                     |                    |                    |                    |                    |                    |                    |    |
| Planned                           |                                 |                       |                 |                     | 8                  | 10                 | 8                  | 9                  | 9                  | 6                  |    |
| Scheduled %                       |                                 |                       |                 |                     | 5%                 | 5%                 | 5%                 | 5%                 | 5%                 | 4%                 |    |
| Utilization %                     |                                 |                       |                 |                     | 5%                 | 5%                 | 5%                 | 5%                 | 5%                 | 4%                 |    |
| ▶ DG Enterprises Dallas           | DG Enterprises Dallas           |                       |                 |                     |                    |                    |                    |                    |                    |                    |    |
| ▶ DG Enterprises - Aruba Office   | DG Enterprises - Aruba Office   |                       |                 |                     |                    |                    |                    |                    |                    |                    |    |
| ▼ Cindy Snow                      |                                 | 2,072                 | 0               | 0                   |                    |                    |                    |                    |                    |                    |    |
| ▶ DG Enterprises DC Office        | DG Enterprises DC Office        |                       |                 |                     |                    |                    |                    |                    |                    |                    |    |
| ▼ Benson Research Lab.01          | Benson Research Lab.01          |                       |                 |                     |                    |                    |                    |                    |                    |                    |    |
| <b>Actuals</b>                    |                                 |                       |                 |                     |                    |                    |                    |                    |                    |                    |    |
| Planned                           |                                 |                       |                 |                     | 12                 | 14                 | 12                 | 13                 | 246                | 256                |    |
| Scheduled %                       |                                 |                       |                 |                     | 8%                 | 8%                 | 7%                 | 7%                 | 140%               | 152%               |    |

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## Gain a Complete View of Project Success

- View and analyze budget vs. actual performance by project and clearly evaluate overall success
- Configure the project management dashboard to showcase the information you need on a daily basis
- Use project review to assess the success of your project delivery methods and planning process
- Monitor KPIs, such as utilization, project margins, average hourly rates, and more

**Project Review** 4 Season's Creative Learning Center

|                          | CONTRACT/FEE        | BUDGETED BILLING    | PLANNED BILLING     | BUDGETED VARIANCE | PLANNED VARIANCE    | JTD BILLING         | ETC BUDGETED BILLING | ETC PLANNED BILLING | EAC BUDGETED BILLING |
|--------------------------|---------------------|---------------------|---------------------|-------------------|---------------------|---------------------|----------------------|---------------------|----------------------|
| <b>Directs</b>           |                     |                     |                     |                   |                     |                     |                      |                     |                      |
| Total Labor              | 2,154,538.25        | 1,550,031.00        | 2,475,000.00        | 604,507.25        | -320,461.75         | 2,003,427.50        | 1,774,210.28         | 2,003,427.50        | 2,003,427.50         |
| Direct Labor Hours       |                     | 20.00               | 8,400.00            |                   |                     | 21,668.75           | 6,660.00             | 21,668.75           | 21,668.75            |
| Average Rate/Hour        |                     | 77,501.55           | 263.30              |                   |                     | 92.46               | 266.40               | 266.40              | 266.40               |
| Direct Expenses          |                     |                     | 6,670.00            |                   | -6,670.00           | 2,070.57            | 4,879.46             | 2,070.57            | 2,070.57             |
| Compensation             | 2,154,538.25        | 1,550,031.00        | 2,481,670.00        | 604,507.25        | -327,131.75         | 2,005,498.07        | 1,779,089.74         | 2,005,498.07        | 2,005,498.07         |
| Direct Consultants       | 1,414,569.75        |                     |                     | 1,414,569.75      | 1,414,569.75        |                     |                      |                     |                      |
| Total Directs            | 3,569,108.00        | 1,550,031.00        | 2,481,670.00        | 2,019,077.00      | 1,087,438.00        | 2,005,498.07        | 1,779,089.74         | 2,005,498.07        | 2,005,498.07         |
| <b>Reimbursables</b>     |                     |                     |                     |                   |                     |                     |                      |                     |                      |
| Reimbursable Expenses    | 275,334.00          |                     | 1,334.00            | 275,334.00        | 274,000.00          | 6,835.00            | 667.00               | 6,835.00            | 6,835.00             |
| Reimbursable Consultants |                     | 1,689,905.00        |                     | -1,689,905.00     |                     | 1,639,403.60        |                      | 1,639,403.60        | 1,639,403.60         |
| Total Reimbursables      | 275,334.00          | 1,689,905.00        | 1,334.00            | -1,414,571.00     | 274,000.00          | 1,646,238.60        | 667.00               | 1,646,238.60        | 1,646,238.60         |
| <b>Total</b>             | <b>3,844,442.00</b> | <b>3,239,936.00</b> | <b>2,483,004.00</b> | <b>604,506.00</b> | <b>1,361,438.00</b> | <b>3,651,736.67</b> | <b>1,779,756.74</b>  | <b>3,651,736.67</b> | <b>3,651,736.67</b>  |

**Key Performance Indicators**

Revenue: 3,700,454.99      Variance: 48,718.32 = 1.32%      Ratios: Realization Ratio: 1.01      % Complete: JTD Earned % Complete: 96.00%

## Have a question? Get in touch!

Learn how Deltek Vantagepoint helps companies achieve financial success in project-focused industries.

Visit [fullsailpartners.com/reach](http://fullsailpartners.com/reach) or contact us today at [info@fullsailpartners.com](mailto:info@fullsailpartners.com) and schedule a demonstration. 888.552.5535