

Deltek[®]

Why Take Vantagepoint to the Cloud

95% of companies

are open to a cloud deployment model

- Select Hub ERP Buyer's Profile for Growing Companies

By 2020

Cloud deployment will become the default

- Gartner



What is the Cloud?

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VS.



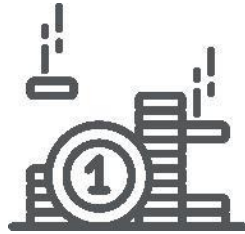


Why Cloud? Why Now?

The Deltek Cloud lets you put your time, money and resources where you need them most



Less time on upgrades, equipment, maintenance and monitoring



No more hardware costs or unexpected expenses for simpler budgeting



Put your best IT resources where you need them most – not monitoring infrastructure



Secure data, protected off-site, constantly monitored and available to you anywhere

Deltek Cloud SaaS Service Includes



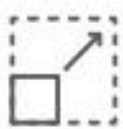
Security



Compliance



Flexibility



Scalability



Enhancements



Support

Why Vantagepoint

in the Deltek Cloud?

Why Vantagepoint in the Cloud?

- » Deltek Vantagepoint in the Cloud provides Software as a Service (SaaS) accessed through your browser.
- » Vantagepoint in the Cloud delivers a solution that's **easy to buy**, **simple to own** and **secure to access**



Fast and Easy Upgrades

Always have the latest version of Vantagepoint without tying up valuable IT resources for upgrades and updates.

- » When managing your own infrastructure, you may let upgrades and updates slide because you don't have time or resources to keep up.
- » With Vantagepoint in the Cloud you can be on the latest version with little time or effort
- » The Deltek Cloud takes advantage of the most up-to-date hardware and software to deliver the best solution available for your teams to manage their projects.

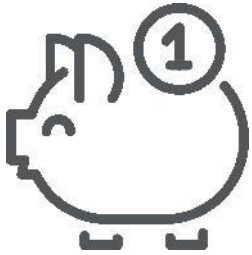




Off-site Data Replication

Protect your data from the unexpected misfortune of a natural disaster with Deltek Cloud redundant data centers

- » No one wants to think about the impacts of a natural disaster, especially to your critical project files, and the appropriate levels of redundancy can be costly.
- » With Vantagepoint in the Cloud, you don't have to worry. Deltek provides the technical and operational architecture to secure your data and avoid losing the lifeblood of your organization with multiple backups in multiple locations



Reduced Hardware/Software Costs

Eliminate costly time-consuming hardware/software upgrades and maintenance hassles with Deltek Cloud

- » Purchasing, maintaining and upgrading software to support Vantagepoint can take valuable resources away from the IT projects that matter most to your business
- » When considering the total cost of ownership, Vantagepoint in the Cloud can be more cost effective and delivers the best infrastructure without the hassle, downtime or unexpected expenses of on-premises solutions



Increased Security & Monitoring

Secure and monitored 24/7/365 with confidentiality and diligence to protect your valuable assets

- » Vantagepoint in the Cloud delivers a highly secure environment with the most sophisticated physical, technical and operational security available
- » And, your highly secure data is monitored 24/7 by a dedicated cloud operations team that is constantly monitoring services to proactively prevent challenges for users.



Access Anywhere, Anytime

With workforces more mobile and remote than ever, give your teams secure access to critical data from anywhere



- » The ability to access Vantagepoint from anywhere an internet connection is available enables remote employees to access what they need without security risk.
- » Vantagepoint in the Cloud gives firms efficient ways for employees to access critical project documents, drawings and more without VPN.

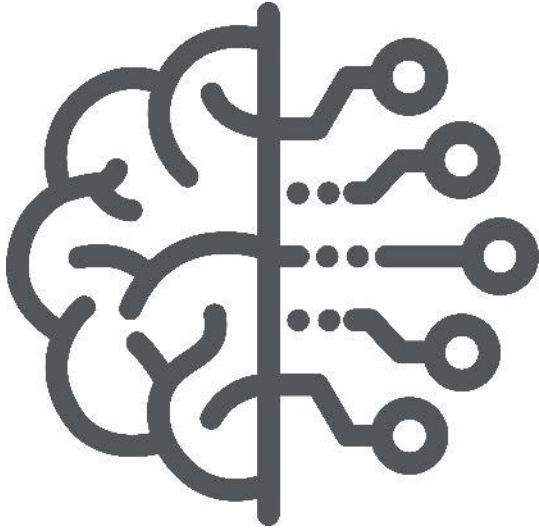
Easily Grow and Expand



As your company grows, you can quickly and easily expand your Vantagepoint solution by simply adding users, not hardware

- » With acquisitions and growth in the AEC industry, you need to be able to get your new staff up and running quickly without having to buy more powerful hardware or infrastructure.
- » Vantagepoint in the Cloud takes care of the technology hassle so you can focus on delivering successful projects.

Focus Experts on Core Business



Focus your limited IT resources on the projects that will improve your core business, not just managing IT infrastructure

- » Software and hardware updates, security patches and other tasks take your valuable IT resources away from the projects you need them to work on most.
- » Allow your IT experts to focus on important projects that directly impact your business and leave maintenance of your solution to the Deltek Cloud experts

One Subscription Fee



Maximize your operational budget and eliminate unexpected hardware and software expenses with one simple subscription fee

- » Managing your infrastructure onsite can be costly and hardware doesn't break down on schedule, making it difficult to budget for the unexpected
- » With Vantagepoint in the Cloud you pay one subscription fee that you can easily budget for and rely on year after year.
- » Without unforeseen financial burdens, you can better leverage your IT budget for projects that impact your business most.

Why Now?

Should you take Vantagepoint to the Cloud?

Ask yourself a few questions...

- » Do you have aging hardware?
- » Do you have plans for growth?
- » Do you have more IT projects than resources?
- » Is your workforce more remote and mobile than ever before?
- » Do you have limited IT financial resources?
- » Do you worry about business continuity plans?
- » Do you worry about the reliability of your back-up/restore process?



If you said yes, it's time to consider Vantagepoint in the Cloud

**Same Powerful
Solution
Delivered via the
Deltek Cloud**



Easy to Buy

Power of Vantagepoint with flexible subscription and no servers to prepare



Simple to Own

Maintained for You; Higher Level of Services; Easy to Adapt and Expand



Secure to Access

Access Anywhere, Anytime with Back-ups and Constant Monitoring

When will you take Vantagepoint to the Cloud?

Learn More @ [Deltek.com/Cloud](https://deltek.com/cloud)